

PERSONA WORKSHEET

NAME			
AGE	LOCATION	PROFESSION	
AUDIEN	ICE		
	DOES THIS PERSON OUR COMPANY?	IA WANT	
Write down 2–3 first person statements this person would make about why they are interacting with your company.			DRAW A PHOTO OF THIS PERSON!
			WHAT IS THEIR DAY-TO-DAY REALITY THAT INFLUENCES HOW THEY ENGAGE WITH YOUR COMPANY
			Write down 2–3 details about their life that tell you how their day-to-day life affects how they interact with your company.
	KEEPS THEM FROM About your com		
Write dov as they a	wn 2–3 obstacles that s ttempt to interact with	stand in this person's way your company.	
			READY TO EXPERIENCE THE POWE OF INBOUND MARKETING AND BOOST YOUR LEAD GEN?

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